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|--------------------------|--|--|
| | Cooperate, High Price | Defect, Low Price |
| Cooperate, High Price | <div> <div>\$50</div> <div>\$50</div> </div> | <div> <div>\$60</div> <div>\$10</div> </div> |
| Defect, Low Price | <div> <div>\$10</div> <div>\$60</div> </div> | <div> <div>\$30</div> <div>\$30</div> </div> |

ADM's action
Ajinomoto's action

Norwood et al 2/E

Figure 11.1
20p0 wide X 16p0 High